

Bee Happy Recruitment

<https://www.beehappyrecruitment.co.uk/jobs/managing-director/>

Managing Director

Description

Bee Happy Recruitment are seeking a Managing Director for our client, a bespoke, operational and logistical specialist within their field.

Salary £70,000-£80,000per annum 8.30-5pm Mon-Fri 25 days holiday

Are you a visionary leader with a passion for the luxury hospitality sector? our client is a premier supplier of high-end food and beverage products to the cruise, airport, and yacht industries. they are seeking an experienced and dynamic Managing Director to drive the company's growth and innovation.

Key Responsibilities:

- Provide strategic leadership, overseeing all aspects of operations, sales, and supply chain.
- Drive business growth through innovative solutions, partnerships, and market expansion.
- Ensure the highest standards of quality, service, and client satisfaction in the luxury sector.
- Build and lead a high-performing team, fostering a positive, results-driven culture.
- Develop and implement long-term business strategies aligned with the company's vision.
- Maintain and strengthen relationships with key stakeholders, including luxury cruise lines, private yacht operators, and airport hospitality providers.

Requirements:

- Proven track record in senior leadership roles. (within the food and beverage or luxury hospitality sectors would be advantageous but not a necessity)
- Strong commercial acumen, with the ability to identify new business opportunities and drive profitability.
- Experience managing operations, supply chains, and teams in a fast-paced, high-end environment.
- Exceptional communication, negotiation, and stakeholder management skills.
- Strategic thinker with the ability to lead through change and foster innovation.

Our client are a growing, dynamic company that prides itself on delivering exceptional products and services to the most discerning clients in the world. As the Managing Director, you will have the opportunity to shape the future of a leading business at the heart of the luxury market.

Hiring organization

Bee Happy Recruitment

Employment Type

Full-time

Job Location

Fareham

Working Hours

8:30am-5:00pm

Base Salary

£ 70000 - £ 80000

Date posted

September 13, 2024